Top 5 reasons to move from Infor Distribution SX.e to Infor CloudSuite Distribution

Infor® is offering Infor Distribution SX.e customers the option for a secure and easy upgrade to Infor CloudSuite™ Distribution. With Distribution SX.e at its core, CloudSuite Distribution is built on the latest Infor OS technology and delivered as software as a service (SaaS). CloudSuite Distribution is the first predefined suite of applications built to meet the needs of wholesale distributors.

1

INCREASE PRODUCTIVITY WITH A MODERN USER EXPERIENCE

CloudSuite Distribution features a modern, intuitive, and easy-to-use interface that helps users work smarter and faster. With enterprise search capabilities and contextual information, users have quick visibility to the information they need to do their jobs. Personalized homepages aggregate processes and information for specific roles, while relevant data and alerts are automatically delivered based on users' responsibilities and priorities. With CloudSuite Distribution, users can easily collaborate and share information across the organization for improved visibility and better decision making. And since CloudSuite Distribution can be accessed via ordinary web browsers, users can access information and perform tasks from virtually anywhere, any time.

2

ACCESS THE LATEST WHOLESALE DISTRIBUTION CAPABILITIES

CloudSuite Distribution is designed specifically for wholesale distributors, providing deep micro-vertical functionality, and powered by modern technology. Because of Infor's strong investment in CloudSuite Distribution's roadmap, you'll always have access to the very latest functionality. New capabilities are provided on a monthly basis to help you further improve productivity and ensure you stay ahead of the competition.

3

RESPOND TO YOUR CUSTOMERS' UNIQUE REQUIREMENTS

Infor OS, CloudSuite Distribution's underlying technology service, provides extensibility capabilities that allow easy enhancements. Unlike older, legacy solutions, you can easily upgrade CloudSuite Distribution without disrupting your business. Key components like personalization, configuration, reporting and analysis, app builder tools, and the Mongoose application development framework are already integrated into Infor OS. With these technologies, as well as the Infor Ming.le® business collaboration portal and ION® advanced middleware platform, you'll be able to stay nimble and respond quickly to your customers' needs.

4

REDUCE RISK

Hosting your own data centers places your organization at risk from potentially irreversible business disruptions. While backups can help reduce some of that risk, they only represent one part of the protection provided by an enterprise-class cloud service provider. CloudSuite Distribution offers recovery and failover capabilities beyond what you can accomplish on-premise. If a system fails, CloudSuite Distribution service can be restored seamlessly at another facility to ensure continuity. Few companies can afford to maintain their own internal IT infrastructure with that level of redundancy.

5

LOWER TOTAL COST OF OWNERSHIP

With CloudSuite Distribution, you'll have agility to easily and quickly expand the solution as your business grows organically or by acquisition—without the need to purchase additional hardware and infrastructure. And with our rapid deployment model, Infor Implementation Accelerator, you'll have the content, configurations, and tools you need to implement the solution quickly.

Infor **CloudSuite Distribution**

STRATEGIC OBJECTIVES

CloudSuite Distribution offers a predefined set of applications and best-practice processes—all for a monthly subscription fee.

Lower total cost of ownership

Distributors like you are facing pressure to reduce costs, while increasing efficiencies. CloudSuite Distribution eliminates expenses associated with buying, deploying, and maintaining IT infrastructure and application software. The solution requires no capital expense for hardware, but instead provides you the opportunity to structure technology investment as an operating expense—allowing you to keep your IT budget more consistent and predictable. CloudSuite Distribution offers transparent, SaaS-based user pricing—no license fees mean you'll have lower initial costs. And with faster deployment—because there are no servers to set up–you'll be up and running in less time with less expense.

Specialize by industry

CloudSuite Distribution is an industry suite with pre-packaged integrations, role-based business process flows, and specialized functionality for wholesale distributors. You get deep, rich capabilities designed specifically for your industry, including multi-channel ordering, diverse pricing methods, rebate management, value-added services, demand planning, warehouse management, and more.

Enable adoption of high-value extension applications

CloudSuite Distribution provides you with access to high-value expansion opportunities with packaged integrations to strategic solutions for e-commerce, customer relationship management, pricing science, service management, warehouse management, distributor-managed inventory, operational reporting, financial reporting, document management, electronic data interchange (EDI), shipping, and taxes.

Make modernization seamless

When you move to CloudSuite Distribution, you can upgrade easily and efficiently to an evolved solution that features flexible deployment options, mobile applications, Infor Ming.le, ION, and enterprise search. CloudSuite Distribution's deep functionality and the ability to easily add new capabilities and applications means you'll avoid custom coding, and can expand and grow the solution without fear of being trapped by old versions.

INDUSTRIES

| Automotive |
| Building materials |
| Electrical |
| Heating, ventilation, and air conditioning |
| Industrial |
| Janitorial and sanitation |
| Medical |
| Office supplies |
| Paper |
| Plumbing |
| Others |

LANGUAGES

| English |
| Canadian French |
| Mexican Spanish |

GEOGRAPHIES

| Unites States |
| Canada |
| Mexico |
| United Kingdom |

Note: This information represents the current state of CloudSuite Distribution product readiness vs. the desired or planned future capabilities in the roadmap

CORE FEATURES

INFOR OS TECH STACK

Infor Ming.le

Homepages

Infor Document Management

Infor ION

Modern browser-based search

TRAINING CONTENT

Data setup and maintenance

Sales, pricing

Purchasing, demand center

Kit production

Warehouse transfers

Branch operations

Financials

SALES ORDER MANAGEMENT

Inside/outside sales

Counter sales

Signature capture

Special orders

Flexible inventory allocation

Available to promise

Product restrictions

Customer reservations

Cores management

SOURCING/PROCUREMENT

Demand center

Streamlined warehouse transfers

Non-stock/special buys

Centralized purchasing

Overseas trade

Vendor-managed inventory

VALUE-ADDED SERVICES

Kit production

Build-on-demand kits

Pre-built kits

Work orders

Multi-level BOM

Labor tracking

Work-in-process GL

PRICING/REBATES

Contract pricing

Special group pricing

Rebates by customer, vendor, price type, or product lines

Vendor product/price data import tool

INVENTORY CONTROL

Multiple warehouses per company

Item cross reference

MSDS/hazardous materials

Serial/lot control

Demand tracking

Multiple forecasting methods

Seasonal items

Multiple costing methods

Physical and cycle counts

WAREHOUSE MANAGEMENT

Quantity tracking by bin location

Shipping/receiving

System directed put away

Cross docking

Damaged goods routing

Quality control quarantine

Multi-site/warehouse transfers

Counter sales

Bar code scanning

FINANCIAL MANAGEMENT

General ledger

Accounts payable

Invoices matched to receipt

Cash flow analysis

Accounts receivable

AR lock box

Credit card processing

Financial statement production

OPTIONAL CLOUDSUITE DISTRIBUTION CAPABILITIES

Infor CRM

Infor Distribution Storefront

Infor F9

Infor Rhythm™ for Commerce

Infor Service Management

Infor Total Warehouse Logistics

Infor Distribution SX.e to Infor CloudSuite Distribution: **Why Move?**

CAPABILITIES

	Infor Distribution SX.e v6.1x	Infor Distribution SX.e v11 on premise	Infor CloudSuite Distribution
Infor Distribution SX.e core ERP	🟢	🟢	🟢
Extensibility	🔴	🟢	🟢
Modern browser-based search	🔴	🟢	🟢
Modern browser-based user experience	🔴	🟢	🟢
Customer forecasting	🔴	🟢	🟢
Receipt freight allocation	🔴	🟢	🟢
Non-cancellable/non-returnable products	🔴	🟢	🟢
Vendor invoice center	🔴	🟢	🟢
Customer product reservations	🔴	🟢	🟢
Kit component sourcing	🔴	🟢	🟢
Tiers and preferences	🔴	🟢	🟢
Warehouse manager	🔴	🟢	🟢
Always current/monthly updates	🔴	🔵	🟢
Infor Ming.le homepages and collaboration	🔴	🔵	🟢
Infor Document Management	🔴	🔵	🟢
Infor Implementation Accelerator	🔴	🔵	🟢
Infor F9	🔴	🔵	🔵
Infor Rhythm for Commerce	🔴	🔵 (Coming soon)	🔵
Infor Service Management	🔴	🔵	🔵
Infor Campus	🔴	🔵	🔵
Infor Proof of Delivery	🔴	🔵	🔵 (On roadmap)

🟢 Included 🔴 Not available 🔵 Optional

Infor Distribution SX.e to Infor CloudSuite Distribution: **Why Move?**

CAPABILITIES (CONTINUED)

	Infor Distribution SX.e v6.1x	Infor Distribution SX.e v11 on premise	Infor CloudSuite Distribution
Project Job Management	●	●	● (Coming soon)
Infor Storeroom	●	●	● (On roadmap)
Order Point	●	●	● (On roadmap)
Infor ION	●	●	●
Infor EPAK content	●	●	●
Value-add module	●	●	●
Spanish and Canadian French UI and document management	●	●	●
Infor CRM	●	●	●

● Included   ● Not available   ● Optional

In business since 1979, Aktion Associates Inc., is a national software reseller and IT system integrator focused on the Architectural Engineering & Construction, Distribution and Manufacturing industries. We partner with innovative technology providers to deliver vertical-specific business ERP applications. Company-owned data centers provide secure cloud hosting, disaster recovery and back up services, and the Network Operations Center (NOC) monitors managed services clients. Aktion is an IT infrastructure provider for IBM, HP, Lenovo, Cisco, VMware and Microsoft technologies. Other deliverables include network engineering, software engineering, and on-premise IT support. Visit www.aktion.com.

LEARN MORE →