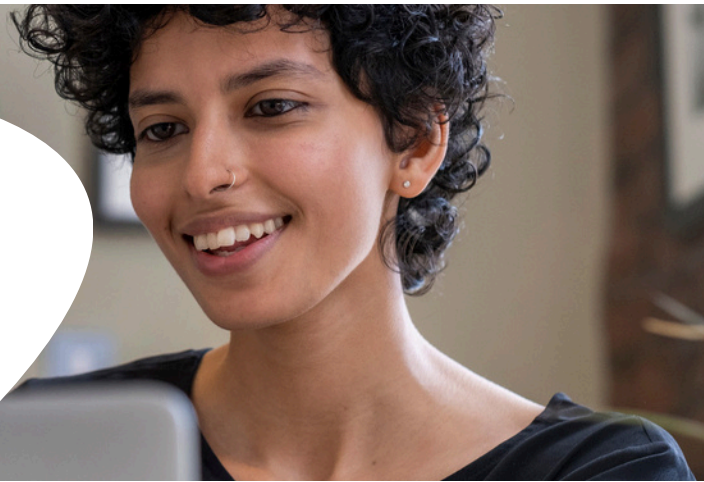




From Vision to Vantagepoint



10 Reasons A&E Companies Will Love This Upgrade

Architectural and engineering (A&E) firms rely on efficient ERP solutions to manage projects, budgets, and resources. Now that Vision, a trusted solution in the industry, is moving to sustaining support status, it is time to start planning your upgrade to Vantagepoint. Aktion Associates has a long history of helping Vision users confidently transition to Vantagepoint, which builds on Vision's robust foundation to help A&E firms streamline workflows, foster innovation, and stay competitive in a rapidly evolving market.

More than 300 A&E firms have already leveraged Aktion Associates' expertise to make a seamless transition to Vantagepoint's superior system—enjoying minimal disruption and maximum ROI along the way.

Discover why Vantagepoint is the best ERP choice for Vision users and how Aktion can help your firm achieve lasting success:



Much more than a new coat of paint

New systems often overpromise yet underdeliver, offering a new coat of paint rather than substantive improvements. This is not the case when you switch from Vision to Vantagepoint. Leveraging Vision's strong foundation, Vantagepoint completely modernizes A&E operations, enhancing their ability to source, manage and execute on projects.



Higher visibility equals greater business success

With Vantagepoint's user-friendly dashboards and reports, it has never been easier to make informed business decisions. Vantagepoint excels at centralizing data streams into a single location, while giving leaders flexibility to organize information for maximum business impact.



A more profitable operation

Upgrading to Vantagepoint allows Vision users to optimize financial processes like billing, cost tracking, and reporting. Our expertise strengthens your capabilities, enabling precise budgeting and forecasting down to a single GL code. This leads to greater financial clarity, improved decision-making, and a more profitable operation overall.



An easy learning curve

Transitioning to Vantagepoint is an evolution not a revolution. It will feel familiar to Vision users with new and advanced features that improve workflows. For those who are new to Deltek, there is an easy learning curve with intuitive interfaces, powerful search, and role-based dashboards. Plus, Aktion's hands-on, practical training ensures your team is ready from day one.



Easy yet powerful integrations

Another reason Vision users should be excited about Vantagepoint is its seamless integration with applications like Outlook. Vantagepoint users can access contacts, project history and log activities directly from their inbox—eliminating manual entry. Plus, Vantagepoint’s modern framework streamlines connections with other applications, greatly improving organizational efficiency.



Minimal added costs

While it is natural to worry about price increases when buying new technology, upgrading from Vision to Vantagepoint is more like getting the latest smartphone. It is an upgrade that offers superior features and functionality, not an entirely new product. Practically speaking, that means your business’s monthly fees will stay the same, with only a one-time data migration and customization fee.



Cutting-edge UX

Vantagepoint ERP has all the bells and whistles users need to work with optimal speed and efficiency. Single-sign-on and multifactor authentication capabilities improve security without compromising productivity, while features like Project Hub, Screen Designer and AI integrations simplify project management via a customizable, data-rich user experience.



End-to-end support

Aktion is a reliable partner throughout your Vantagepoint upgrade, ensuring a seamless transition from start to finish with end-to-end support. Through our comprehensive approach, we will guide you through planning, training, and go-live simulation, proactively addressing roadblocks so you can stay focused on achieving your business goals.



Been there, done that

As Deltek’s oldest and largest partner, Aktion brings unmatched expertise with Vision to Vantagepoint upgrades. Our experienced consultants are experts at helping companies swiftly transition to Vantagepoint’s next-generation system, accelerating digital transformation while avoiding common hurdles along the way.



Expanded accessibility, security and efficiency

When you switch from Vision to Vantagepoint, you can choose Deltek’s cloud, Aktion’s managed hosting solution, or your own on-premise setup. While each path has its unique benefits, Aktion’s hosting offers accessibility and security in the cloud without the need to purchase costly hardware or strain your internal IT resources.

At Aktion Associates, we know that switching to a new system can feel daunting, but this upgrade is more than just a change. It’s an opportunity to sharpen your competitive edge and unlock future growth. We’ve helped hundreds of A&E firms modernize their technology without business disruption. With our expertise, upgrading from Vision to Vantagepoint is smooth, hassle-free, and often a game-changer for businesses like yours.

Ready to upgrade to Vantagepoint?

Let’s talk about how we can make this a smooth, seamless transition for your business.

Deltek.

Premier Partner

About Aktion Associates

Aktion Associates is one of North America’s largest Value-Added Resellers (VARs), trusted by thousands of customers in Construction, Distribution, Manufacturing, Architecture, Engineering, and Professional Services. With hundreds of employees across the U.S. and Canada, Aktion delivers next-gen ERP software, Managed Services, and Cloud Hosting solutions. We help customers achieve their business goals with innovative technology solutions.

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