



Oldcastle APG is a leading building material supplier of masonry and hardscaping for both commercial as well as residential projects. Our customers are serviced through a network of 170 manufacturing facilities. For more than 30 years, our brands have set the standard for design, technical acumen and thought leadership in their related categories-helping consumers, design and landscape professionals craft their vision from concept to installation.

Headquarters: Atlanta, GA, USA

Industry: Distribution

www.oldcastleapg.com

Business Challenges

- Acquisition strategy requires they be able to bring on new business quickly
- IT Systems were developed in the 1980s and were not serving their purpose that their building trade customers expected
- Legacy ERP impeded employees' ability to work efficiently, impacting customer service
- Unique business requirements require easy access to ERP business logic
- Competition requires they continually focus on offering value add services

Expected Outcomes

- Established, trusted partnership with Infor
- Lower total cost of ownership
- Capability of Infor's application
- Documented best practices and technology enables Oldcastle to onboard new business quickly
- Quick and easy visibility to information increased employee efficiency and improved customer service
- Access to APIs enables Oldcastle to extend M3 capabilities to address business challenges

Solutions

CloudSuite Distribution