

Construction Edition

A COMPLETE, STREAMLINED CONSTRUCTION ERP SOLUTION.



"We've torn down the silos we had with the client-server solution, so now we have access in one view of the data. We're now able to see where we are cost-wise with our existing construction projects; we're able to look at the profitability of each project, look at the customer base and understand where we are most successful."

Industry: Special Trade Contractor



Cutting-Edge Construction Software

Acumatica Construction Edition is a comprehensive, modern cloud ERP application with built-in CRM and Field Service modules and superior mobile technology that arms construction companies with real-time information through role-based dashboards, powerful business intelligence, and flexible reporting and inquiry capabilities. The user-friendly platform also includes superior compliance management, robust financials, job cost accounting, project and change management, payroll, inventory, and service modules. Dashboard drilldown reports easily identify changes in project scopes, labor, materials, and equipment.

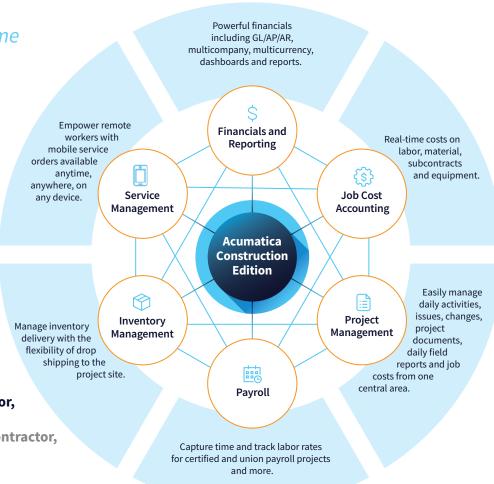
Connect to top-tier construction management and estimating programs for best-in-class functionality in a single, cohesive platform configured to meet your organization's complex and evolving business needs. Automate routine tasks and improve data processing for accounts payable and other business operations with native artificial intelligence and machine learning. Optimize project material controls and eliminate inventory and purchase order management delays, including dropshipping directly to the job site.

Connect field, office and remote workers in real-time with cloud and mobile construction and accounting software.

"With Acumatica, I'm giving employees an ultra-efficient tool they need to do their jobs correctly and allowing them to do things easier. I'm handing them a smartphone versus a rotary phone. They are more well-equipped to do their jobs, which produces good outcomes for customers and helps us build the business."

Matthew Shamp, Executive Director, Carlson-LaVine Inc.

Industry: Construction General Contractor, Non-Residential Buildings



VIEW SUCCESS STORY

A to Z Functionality for Contractors

Organizations in the construction industry navigate a multifaceted and complex business environment that traditional ERP platforms do not wholly serve. Acumatica allows you to grow and evolve your business with a scalable, secure, future-proof mobile cloud platform, an intuitive user interface, and native artificial intelligence and machine learning. Acumatica's all-in-one ERP platform connects every part of your business—from budgeting to project management, purchasing to inventory, and field service to customer management. Automate change order and project issues and communicate with field staff, subcontractors, and



vendors in real-time. Gain company-wide visibility of costs, budgets, projects, commitments, schedules, and contracts—allowing for tighter project controls and saving time and money. Modernize construction workflows with real-time task views, CFMA benchmarking, AIA reporting and billing, compliance management, daily field reports, and certified payroll.



General Contractors

Residential, Commercial Builders, Industrial Builders



Heavy Construction Contractors

Highway/Street, Bridge, Tunnel, Water/Sewer, Pipeline, Power



Specialty Contractors

Structural Steel, Iron Work, Glass Work, Glazing



Concrete Contractors

Foundations, Cast-in-Place, Highway/Street, Asphalt/Paving



Masonry, Stonework, and Tile Contractors

Masonry, Stone Setting, Plastering, Drywall, Insulation



Carpentry and Floor Contractors

Cabinetry, Framing, Trim/Finishing, Flooring Installation



Painting and Paper Hanging Contractors

Framing, Taping, Plastering, Paperhanging



Plumbing Heating, and AC Contractors

Hardware, Piping, Plumbing, Sewer, Mechanical, and HVACR



Electrical Contractors

Electrical Installation and Repair, Cable/Telecommunication Install



Roofing, Siding, and Sheet Metal Contractors

Roofing, Skylights, Sheet Metal Work, Duct Work, Siding



Excavation & Demolition Contractors

Foundation Digging, Grading, Concrete breaking, Wrecking



Architectural Firms

Design-Build/Construction Management, Architectural Services



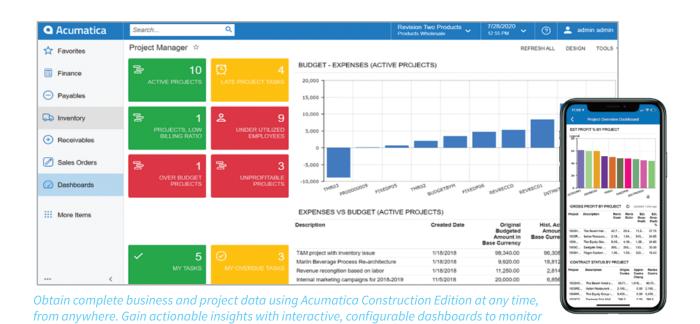
Engineering Firms

Civil, Electrical, Industrial, Mechanical, Structural



Land Developers

Property Development for Commercial, Industrial, and Residential



budgets, profitability, KPIs, and manage changes in project plans, budget, and scope.

Connect the Job Site and Office

The ability for employees and software to communicate effectively and efficiently between the office and job site is critical for the modern construction business. Acumatica's available service and inventory management modules allow organizations to manage projects in a single system from the office or field. Superior mobile technology streamlines job site time entry and expense management. Managers traveling between job sites can access real-time information from their connected device, including mobile dashboards, submittals, drawings, photo logs, daily field reports, and RFIs anywhere, on any device.





Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for construction management, estimates and proposals, job site time records and HR, equipment and supply logistics and shipping, contract management with eSignature, and more.

















"It was a logical choice—with Acumatica, we can communicate and integrate with other tools easily, which is a big plus as we use tools like Procore, Excel, ProEst, and Building Connected."

Bruce Young, President & Co-Founder, Curran Young Construction

Industry: Construction Build Management

Discover Why Top Contractors Rely on Acumatica for their Success





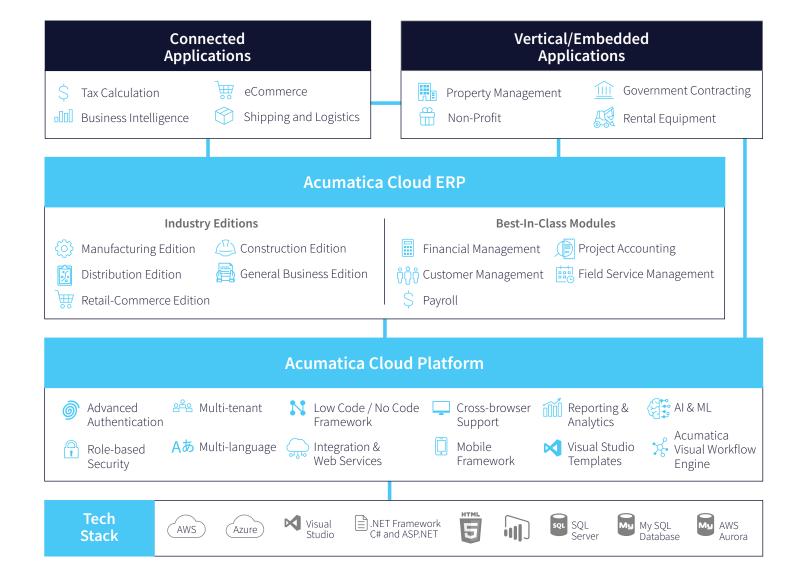
An Innovative Cloud Platform Ready for Modern Technologies

The modern construction industry demands an ERP platform that ensures scalability and personalization. The ability to integrate new technologies that facilitate growth without extensive IT costs is essential for construction companies to gain the competitive edge they need to thrive in today's environment.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers companies to tailor the software to the way they do business. Acumatica's open architecture provides open APIs, protocols, and tools organizations need to continually incorporate new capabilities into their

platform without disrupting other functions. Machine learning and artificial intelligence automate manual tasks and streamline processes. Low-code or no-code development tools let organizations easily incorporate third-party applications and modern technologies into their ecosystem.

Personalized settings promote an intuitive experience for each user. Customizable reports and dashboards put KPIs and deadlines on top of each user's list of priorities. On-the-go mobility enables users to complete their work wherever they are and enjoy the same intuitive experience regardless of the device.



The Trusted Leader in Usability, Mobility, and Value

Acumatica's <u>Customer Bill of Rights</u> protects customers with an easy-to-understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data, so they can retrieve it at any time.

Further, Acumatica is consistently <u>rated high</u> in both usability and value by industry analysts and users. Acumatica was recognized by <u>Construction</u>

<u>Executive</u> as one of <u>The Top Construction Technology Firms™</u> for 2021, and is featured in Technology Evaluation Center's <u>2021 ERP Software for Construction Industries Buyer's Guide</u>. Acumatica <u>Cloud ERP</u> also received one of the highest honors in tech: the <u>Best ERP Solution</u> CODiE™ award for 2021.

<u>SoftwareReviews' 2021 Enterprise Resource Planning Data Quadrant Awards</u> named Acumatica a Leader and a Gold Medalist winner.

In addition, Acumatica was given the 2021 TMCnet Remote Work Pioneer Award for being a top software solution supporting remote work in the wake of the Coronavirus. Acumatica also rates consistently high with Nucleus Research and is a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.





















Acumatica by the Numbers:

8,000 Valued Customers

180M Transactions Every Month

97% User Rating Satisfaction

550+ Dedicated Employees

+32 High Net Promoter Score

250+ Independent Software Vendors

350+ Channel Partners

1 Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™





Manage Your Entire Business on a Single, **Future-Proof Cloud Platform**

Powerful Construction and Project Management Provided by Acumatica Cloud ERP:

Projects & Construction

Daily Field Reports

Change Orders

Project Issues

Drawing Logs

Photo Logs

Submittals

Compliance Management

Cost-Plus or Fixed Cost Contracts

Subcontract Management

Real-time Costs vs. Budget

Project Budget Forecasting

Project Cost Projections

Project Issues

CRM Portal and Case Integration

Task Definition

Unbilled Transaction Reversal

Create Billing Rules

Manage Project Quotes

Labor Cost Rates

Project Templates

Accounting Applications

General Ledger

Accounts Receivable

Accounts Payable

Retainage

WIP Reporting

AIA Billing & Reporting

Multicurrency Management

Tax Management

Cash Management

Revenue Recognition

Deferred Revenue

Recurring Revenue Intercompany Accounting

Electronic Bank Feeds

Advanced Expense Management

Fixed Asset Depreciation

CFMA Benchmarking

Payroll and Time Management

Union Reporting

Certified Payroll

Mobile Time and Expense

Customer Management

Sales Opportunities Integrated Marketing Service and Support Customer Self-Service Portal Lead and List Management

Accounts and Contacts

Email Integration

Real-Time ERP↔CRM Data Flows

Analytics & Platform

Financial Reports

Job Cost Accounting

Profitability Reporting

Forecasting

Multi-language

Acumatica Report Designer

Generic Inquiries

Microsoft Power BI Integration

Configurable Dashboards

Multi-Level Security

Cloud or On-Premises Deployment

Native Document Management

Visual Workflows

Business Events

Online Help and Wikis

Development Tools

Integration Utilities

AI/ML

Service Management

Calendar & Appointments

Technician/Staff Scheduling

Flexible Billing

Route Optimization

Mobile App with GPS

Equipment Management

Warranty Management

Components with Serial Tracking

Contract Management

Requisition Management

Convert to Purchase Order

Predefined Request Lists

Hide Inventory Lists

Collect and Request Classes

Create Customer Quotes

Set Vendor Lead Times

Online Vendor Bidding

Configurable Workflows

Manufacturing

Bill of Material and Routing Production Management Advanced Planning & Scheduling **Engineering Change Control**

Manufacturing Estimates Manufacturing Data Collection

Inventory Management

Replenishment Settings

Matrix Items

Physical Inventory

Customer and Vendor Items

Packaging and UOM

Shipments

Inventory Valuation

Lot/Serial Traceability

Non-Stock Items

Warehouse Management

Barcode Label Printing

Barcode Scanning

Pick, Pack, and Ship

Inventory Movement

Warehouse Transfers

Physical Inventory

Inventory Look-Up

Purchase Order Management

Partial Fulfillment

Consolidated Fulfillment

Item Tracking

Automatic Payment Vouchers

Drop Shipments

Landed Cost

Vendor Selection

Vendor Performance

Multiple Addresses

Audit Trail

Blanket Orders

Custom Workflows

Commerce and Point of Sale

Real-time, Bi-directional

Sync Orders, Item Info, and Photos

Discounts and Promos

Point of Sale Application

Vendor Marketplace

Equipment Management

Salesforce Integration Sales & Use tax calculations

Performance Management Advanced Reporting & Analytics

Collections Management

Shipping Integrations

Electronic Data Interchange

"Having a solution that can communicate with other tools was a must. In construction, there are a lot of pieces and moving parts, multiple vendors and subcontractors, and different expenses and financial controls that need to be tracked and communicated in multiple places. Integration is essential."

Bruce Young, President & Co-Founder, Curran Young Construction

Industry: Construction Build Management



ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.



Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at aktion.com/software/acumatica/construction.