

# Palmer Brothers

## Sage Paperless Reduces Clutter & Saves Time



### Palmer Brothers at a Glance

Industry: General Contractor

HQ Location: Silver Spring, MD

Founded: 1963

Solutions:

Sage Paperless & Sage 300CRE

[www.palmerbros.com](http://www.palmerbros.com)

### Lightning fast invoicing and easily accessible documents

Palmer Brothers is a full service commercial painting and general contracting company that has served the Washington D.C. Metropolitan area since 1963. They provide a variety of painting services, maintenance, and construction needs within the Maryland, District of Columbia, and Virginia area. Projects completed include ones for local management firms throughout the Tri-State area and outlying areas in Pennsylvania, Delaware, Georgia, and Florida.

Rachel Irish has been the Office Manager at Palmer Brothers for 19 years. She was a big proponent in implementing Sage Paperless and now everyone at Palmer is enjoying the benefits of the solution.

Prior to Sage Paperless, Palmer Brothers processed all invoices manually. Invoices would come in by mail, get entered into their Sage accounting system and printed out. These paper documents were then distributed to the individual mailboxes of the project managers. Approval and further processing of the invoices was delayed until the PMs were back in the office. Once signed, they were given back to Rachel to finalize the pending invoices. This entire process could take anywhere from one to two weeks.

Now invoices are delivered right to Rachel's email inbox, where she is able to route them to the appropriate project managers digitally via email. Digital routing has reduced the process time span significantly. The invoices are usually delivered a day or two after the expense is incurred, then further processed and approved in real time.

With Sage Paperless, Palmer Brothers' project managers have a central location to access the most current support documents associated with each job. Automated document distribution makes vital information easily and electronically within reach.

# Benefits of Sage Paperless

Rachel states, “It’s all about being more efficient. By moving to Sage Paperless, a number of time-consuming steps and processes have been eliminated.” This helps them save not only time, but money throughout the organization.

“Sage Paperless has made my job more streamlined from start to finish. With less paper cluttering up my desk, everything gets done faster.” Rachel can certainly appreciate being able to get more done in less time.

## Top 5 Benefits of Sage Paperless

1. Automated document distribution
2. Reduce time it takes to invoice and approve payments
3. Increase productivity with easy to retrieve data
4. One central location for all documents
5. No more chasing down lost or misplaced files

### About Palmer Brothers

Palmer Brothers has been successfully proving its dedication to clients since 1963. Their goal is to ensure that both management and owner clientele are 100% satisfied with the completed project and the manner in which that goal is achieved. [www.palmerbros.com](http://www.palmerbros.com)

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